



Дарина Герасименко

Preferred country or city:	Czechia
Salary:	From 500 EUR
Sector of activity	Secretarial, clerical work, pa
Employment Type	Full time
Ready to relocate	Yes

CV content description

Herasymenko Daryna Manager of FEA, Logistics Manager, Sales Manager Full-time Searching For Employment in Czech Republic / Europe (Foreign Trade, Sales, Logistics) Phone: (+420) 732855931 Email: herasymenko_daria@ukr.net

Experience

01.09.2016 – 01.08.2017

LLC "FTL Service Ukraine"

LLC "FTL Service Ukraine"

- searching and attraction of new clients; - registration and sending of commercial offers; - skills of business correspondence, including in a foreign language; - processing of customer requests; - making "cold" calls; - fulfillment of plans for calls and number of attracted customers; - fulfillment of sales plans; - development, approval and signing of contracts, additional agreements, preparation of documentation; - organization and full support of transportation; - maintenance and development of business relations with existing clients; - preparation of reports on sales results; - knowledge and skills of working in CRM (Bitrix 24); - conducting transactions, monitoring of current processes; - knowledge of all stages of the transportation process.

01.08.2017 – 01.02.2018

ООО "Ganex"

Logistics Manager

- searching and attraction of new clients; - registration and sending of commercial offers; - skills of business correspondence, including in a foreign language; - processing of customer requests; - making "cold" calls; - fulfillment of plans for calls and number of attracted customers; - fulfillment of sales plans; - development, approval and signing of contracts, additional agreements, preparation of documentation; - organization and full support of transportation; - maintenance and development of business relations with existing clients; - preparation of reports on sales results; - knowledge and skills of working in CRM (Amo); - conducting transactions, monitoring of current processes; - knowledge of all stages of the transportation process.